

Legal Services Commission's Preferred Supplier Pilot

The deadline for suppliers submitting 'expressions of interest' to participate in the Preferred Supplier Pilot, has now passed. Further updates on the pilot's progression will be provided shortly.

The Legal Services Commission (LSC) is now inviting 'expressions of interest' from suppliers to participate in a 'preferred [supplier](#) pilot'. Here you will find more information and guidance on how to make your application should you wish to be considered for inclusion in the pilot.

This pilot is a unique opportunity for the LSC, as it provides us with our first opportunity, since the introduction of contracting, to recognise and engage fully with those suppliers who can demonstrate a high level of performance across areas of cost, contract and quality of advice. Through the pilot we hope to learn more about what performance indicators identify these suppliers; what suppliers performing at this level want from the LSC, and how we can encourage all suppliers to operate at this level.

[Rewards and Incentives](#) that will be offered to suppliers in the pilot include:

- Specialist support available from a Relationship Manager, providing one to one consultancy and assistance to support your business development
- Business incentives
- Simplified systems and processes
- Enhanced information sharing with your Regional office

The pilot will run in the following regional office areas - Birmingham, Brighton, London, Manchester and Nottingham, from where we will select a total of 25 suppliers to include in the pilot. The pilot will commence in mid - June, with a full evaluation being conducted at the six-month point in the pilot. We anticipate a national rollout, where all suppliers who meet developed criteria are given the benefits of preferred status, from April 2005.

Suppliers who participate in the pilot will be helping the LSC develop its strategy for how it works with suppliers in the future. Participants will be part of an evolving development process, and will be able to help us identify new rewards and incentives for inclusion, as the pilot progresses.

We are looking for suppliers who meet defined performance criteria, and are willing to work with the LSC cooperatively and closely over the pilot period.

If you are interested in knowing more, or wish to submit an expression of interest to

participate in the pilot, please click on one of the links below for further details:

Invitation for ['Expressions of Interest'](#) 

- This will take you to the original invitation for 'expressions of interest'

[Rewards and Incentives](#)

- Click here for details of some of the exciting new rewards and incentives we will be piloting over the next 6 months

[Key Pilot Dates](#)

- Key pilot dates are set out in full to help inform your business planning

How to Apply

1. [Information for applicants](#)

- This section provides you with full information on how to apply; the process for making your 'expression of interest' and the stages of assessment

2. [Full Rules for the pilot application process](#)

- Here you will find the full rules, which govern the pilot application process. We recommend that you read these in full prior to making an application.

[Expression of Interest Form](#)

- Once the Relationship Manager has verified your firm's performance against the regionally held eligibility criteria, please complete and submit the following form.

[FAInS pro forma](#)

- For completion by all non-FAInS family applicants who meet the initial eligibility criteria. Please submit this with your completed expression of interest form.

[FAQs](#)

- We have set out answers to anticipated FAQs, but please contact your regional Relationship Manager if your query isn't listed. This page will be updated during the course of the pilot.

For the purposes of the pilot 'suppliers' means 'firms of solicitors'. We intend to pilot a similar scheme with contracted NfP's later this year.